



The Consultant's Quick Start Guide: An Action Planfor Your First Year in Business

By Biech, Elaine

Pfeiffer, 2008. Book Condition: New. Brand New, Unread Copy in Perfect Condition. A+ Customer Service! Summary: Preface. Acknowledgments. 1. First Things First: Why Consulting? Chapter Overview. Consulting: What Is It? Why a Consulting Career? Explore Your Experiences. Inventory Your Competencies. Assess Your Consulting Aptitude. Pull It Together: Your Initial Consulting Focus. Entrepreneur Attitude: Do You Have What It Takes? Quick Start Action: A Baker's Dozen Questions to Ask a Consultant. Quick Start Lists. 2. Planning Your Consulting Future. Chapter Overview. Your Preferred Future. Will Consulting Lead You to Your Life Goals? Professional, Financial, and Personal Considerations. Identify the Changes You Will Have to Make. Quick Start Action: Create Your Personal Expense Plan. Quick Start Lists. 3. Dollars and Sense. Chapter Overview. Establish a Start-Up Budget. Put a Price on Your Head. Calculate Required Revenue. Quick Start Action: Setting Your Fee. Fill Out Financial Forms. So What's It Take to Get off the Ground? Quick Start Lists. 4. Taking Care of Business. Chapter Overview. Getting Started. What's in a Name? Find the Best Accountant and Attorney. Quick Start Action: Find an Accountant and Attorney. Determine Your Business Structure. Explore Your Banking and Insurance Needs. Check Local Zoning Laws, Licenses, and Taxes....



Reviews

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